



#WorkingBetterTogether

# It is the right time for a change.

Apply and boost your career.

**You strive for more than ordinary, so do we!** We are looking for candidates with drive, courage to change and enthusiasm!

The SEE region, namely Bosnia and Herzegovina, Bulgaria, Croatia, Montenegro, and Serbia, is the 3rd largest group of companies in UNIQA Customer & Markets International business with a GWP of € 245 Mio. in 2021 and about 1,700 employees. With a total market of over 2 million customers, SEE countries represent great potential for growth and development through enhanced regional cooperation, data driven and customer centric approach and innovation. We invite you to join us and build your career in an innovative, international, and agile environment.

**Become our:**

## LEADER PERSONAL LINES PRICING (m/f/d)

### A day in a life of a LEADER PERSONAL LINES PRICING

#### You will be

- Responsible for Life and health insurance pricing for the SEE region
- Defining pricing standards in SEE region and developing pricing models for different products
- Ensuring defined standard implementation is compliant with the UNIQA Group standards
- Monitoring portfolio development and ensuring adequate measures are in place to support sustainable profitability
- Supporting Bancassurance and Corporate & Affinity functions pricing activities
- Supporting Business & Customer solution teams in process of product portfolio & profitability monitoring and improvement
- Ensuring that customer value drivers and competitor insight are embedded into pricing process
- Member of UNIQA international team for Pricing

#### You have

- Knowledge of life and health insurance business/market and associated risks
- Interest in current and emerging issues in the insurance industry and wider environment
- Strong leadership experience and ability to motivate teams
- Ability to present complex information in a straightforward and clear manner facilitating the right actions and responses
- Highly numerical and analytical skillset and the ability to understand & resolve complex issues
- Experience in Prophet is a plus
- Proficient knowledge of R, VBA, SAS or SQL is a plus
- Bachelor's degree in actuarial studies
- Team player approach with results driven and strategic change agent mindset while business knowledge of English is fluent

**At UNIQA, we live diversity. We recognize and foster the value of different perspectives in our teams and leadership positions. Therefore, we welcome applications that enrich our diversity.**

**Type: Hybrid**

**The time for change is now! Join us!**